

Boost your life settlement business with 15-minute LE's on small face policies

Say good-bye to weeks of lengthy applications, medical questionnaires, ordering in-force illustrations—not to mention wasting clients' time—only to find out a client's profile, especially life expectancy (LE), doesn't fit the buyers' current criteria. Now, **Veris Settlement Partners** and **Life Settlement Leads, Inc.**, have joined forces to offer agents the easiest and fastest pre-qualification for small face life settlements. **Take five minutes to complete a 1-page questionnaire** for senior insureds and policies that fit the following criteria:

- ✔ Policies with a face amount from \$100,000 to \$500,000
- ✔ Universal Life, Convertible Term and Survivor UL (with one insured deceased)
- ✔ Policies issued standard or preferred
- ✔ Insureds 65 and older, although the best insureds are generally aged 75-90

Our tele-underwriting professionals will then contact the insured directly to conduct a 15-minute underwriting interview. This new methodology determines the most important criteria, life expectancy, at the beginning of the process. The LE report allows us to pre-qualify the viability of a life settlement offer with a greatly enhanced level of certainty. Only then, with the knowledge of the life expectancy, will we jointly determine if the transaction warrants further time and effort by you and your client.

Recent Veris small face cases:

- ✔ 86-year-old man, \$500,000 Universal Life policy, in-force for 15 years, LE of 34 months, \$145,000 Cash Surrender Value, \$240,000 gross offer
- ✔ 82-year-old woman, \$400,000 Universal Life policy, in-force for 6 years, LE of 113 months, \$28,000 Cash Surrender Value, \$46,000 gross offer
- ✔ 78-year-old man, \$160,000 Universal Life policy, in-force for 16 years, LE of 67 months, \$11,000 Cash Surrender Value, \$31,000 gross offer

To download the 1-page questionnaire, log on to www.go2veris.com/form.html or call Randy Vogt at 631-239-6655.



Bringing Liquidity to Life

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